



# Strategic Thinking for Complex Problem Solving

ENGI/LEAD 545– Spring 2015

Tuesday 1-4pm, BRC 284

## Objectives

Employers are asking that you, when you graduate, be excellent not just in your discipline but also in general problem solving.<sup>1</sup> What are you doing to train yourself?

This course shows how to become a better strategic thinker, preparing you to solve complex, ill-defined, non-immediate (CIDNI) problems. It is project based, so each of you bring a problem that becomes your project for the course and a case study for the group. You'll apply the concepts covered in the course to your problem, structuring its resolution as the course advances, and presenting your progress to the class for continuous feedback.

By contributing a case study, you help your classmates move away from the technicalities of their discipline to focus on transferrable skills—logic, innovation, rigorous formulation of hypotheses, clarity of thinking, etc.—that allows you to develop an ability to think strategically. It is an objective of the course that you learn how to leverage these transferrable skills to approach problems in fields you know little about.

As such, the class composition is highly diverse, which has three major purposes:

- Facilitating system thinking by integrating problems in their larger contexts,
- Fostering the group's creativity by approaching problems from different points of view, and
- Emulating work in “real” organizations, where one must interact with people with different profiles.

In addition the course emphasizes the value of a highly analytical approach, where evidence-based decision making is key.

Another objective of the course is for you to be able to explain your project to students who are not subject matter experts. This usually requires you to reinforce your understanding of the problem, gaining insight into its underlying structure.

A pivotal objective of the class is learning to leverage the collective skill set of the class and contributing to it. As such, a high involvement in the class dynamic is essential.

Finally, I don't want you to only learn about solving complex problems; rather, I want you to learn *how* to do it. So you'll learn by doing, applying the theory to your project and getting constructive (yet merciless!) criticism from your peers and yours truly. You'll probably end up working more in this class than in many others but, at least, there are no exams.

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<sup>1</sup> See, for instance, American Association of Universities (2013). It take more than a major: Employer priorities for college learning and student success.

## Instructor

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## Learning outcomes

By the end of the course, students will be able to:

- 1. Frame the problem.** You will learn how to single out *the* real problem in a given situation, ensuring you aren't focusing on just a symptom or a less critical problem. You will also learn to identify key stakeholders and decision makers, project parameters, and elements out of scope. Finally, you will learn to summarize this information in a *WHAT* card.
- 2. Diagnose the problem.** You will learn how to identify the root causes of the problem by building a diagnostic issue map. You will learn how to structure the map, associate hypotheses which each branch, design the analysis to test the hypotheses, identify the data needed to fuel the analysis, gather that data, test the hypotheses, and conclude. You will also learn how to structure your thinking in mutually exclusive and collectively exhaustive (MECE) components and rank the comparative insightfulness of competing frameworks.
- 3. Identify solutions.** You will learn how to transition from the diagnostic to the active search for a solution by building a solution issue map. You will learn how to structure the solution map—understanding key similarities and differences with diagnostic issue maps—develop hypotheses, design the analysis to test them, and test them. You will also learn about decision making: how to pick the best solution, using decision matrices or other decision-making tools.
- 4. Execute the solution.** You will learn how to use logic to communicate better—through a PowerPoint/Keynote presentation. Time permitting, we will also talk about how to use the other two components of Aristotelian persuasion (reputation and emotions), basic concepts of project management and team leadership—two essential components of solution implementation—as well as the continuous evaluation of the solution's performance once implemented.

## Key characteristics

You will spend a lot of time on your project, so choose one that has a lot of value to you. A popular choice with previous students is to work on your thesis or final project.

Each session is a mix of theory and case studies, with an emphasis on the practical part. You will integrate the theory in your project and present it periodically to the class for discussion.

Class participation is key, as reflected in the grading structure. You are all expected to contribute to discussions and help your classmates improve their projects—especially those in disciplines different than your own. A significant part of the grade depends on how much you help others.

The reading material is due *before* the corresponding lecture. We'll use the 'Strategic Thinking for

Complex Problem Solving’ manuscript (available on OwlSpace) and other resources. To help you extract the relevant ‘so what?’ for you, at the beginning of each class, you will hand in a one-page summary of the reading addressing: -1- Your main take away and -2- Your reflection on how are you going to modify your current practice to include what you’ve learned. This counts as part of the ‘participation in class’ grade.

We’ll spend most time in class reviewing the progress that you are making. We’ll do so either altogether or in smaller groups. So your classmates will become a pivotal driver of your success (and vice versa).

Please seek the input of your classmates. Do it often and do it with different classmates.

Please realize that your ability to get up to speed on a colleague’s project—including one in which you know nothing about—is an essential leadership skill in the work place. So by helping your classmates with their projects, you are developing this fundamental skill. You are also fishing for new ideas: after each interaction, ask yourself how what you discussed might be applicable to your problem.

When handing in a deliverable, please submit a printout in class at the beginning of the session in which it is due and upload as a PDF in OwlSpace.

At least five students must be enrolled for the course to be offered. The course has no prerequisites and no exams. It’s worth three semester hours.

### Course calendar

	Date	Topic	Reading	Deliverable
1	1/13	Course overview Develop the project charter	Syllabus	
2	1/20	Frame the diagnostic problem	Chevallier: Chapter 1, 2 (Savransky 2002) chapter 1	Take away from reading
3	1/27	Develop a diagnostic issue map	Chevallier: Chapter 3 (Ness 2012)	Take away from reading <i>WHAT</i> card
4	2/3	Develop a diagnostic issue map	(Platt 1964)	Take away from reading <i>WHY</i> card
5	2/10	Design a diagnostic analysis Conduct a diagnostic analysis	Chevallier: Chapter 4 (Twardy 2010)	Take away from reading <i>WHY</i> issue map
6	2/17	Conduct a diagnostic analysis	(Nickerson 1998)	
7	2/24	Prepare a report for diagnostic analysis	Chevallier: Chapter 7 (Klayman and Ha 1987)	
	3/3	Spring break – no class		

	Date	Topic	Reading	Deliverable
8	3/10	Present your report of diagnostic analysis	Chevallier: Chapter 5 (van Andel 1994)	Report of diagnostic analysis
9	3/17	Frame the solution problem	Chevallier: Chapter 6 (Fischhoff and Chauvin 2011)	
10	3/24	Develop a solution issue map	Chevallier: Chapter 8 (King 2010)	<i>HOW</i> card
11	3/31	Design a solution analysis	(Fisk 1972)	
12	4/7	Conduct the solution analysis		<i>HOW</i> issue map
13	4/14	Conduct the solution analysis		
14	4/21	Present your report for solution analysis		Report of solution analysis

### Additional reading

(Singer, Nielsen et al. 2012); (Polya 2008); (Minto 2009); Powerful-problem-solving.com; Timvangelder.com; austhink.com; (Jones 1998); (Higgins 1994); (Ohmae 1982); (De Bono 1992); (Zelazny 2004); (Zelazny 1996)

### Course grading

	Value towards final grade
Class participation, including contributions to help others and comments on reading assignments	35%
<i>WHAT</i> card	5%
<i>WHY</i> card	5%
Diagnostic issue map	10%
Report of diagnostic analysis	10%
<i>HOW</i> card	5%
Solution issue map	10%
Solution hypotheses, analysis, and conclusions	10%
Final presentation and implementation plan	10%
Total	<b>100%</b>

### No final exams!

I'll use a numeric scale during the semester before converting to a letter scale using the following

correspondance:

<b>Grade</b>	<b>Minimum percent</b>
A	90
B	80
C	70
D	60
F	0

Assignments turned in late receive a 1% penalty per late day.

### **Academic honor code**

Students are responsible for maintaining the integrity of academic work at Rice. All students must comply with the honor code and state so on each deliverable they hand in.

You can learn more about the Honor System at <http://honor.rice.edu/>

### **Disabilities**

Any student with a documented disability needing academic adjustments or accommodations is requested to speak with me during the first two weeks of class. All discussions will remain confidential. Students with disabilities will need to also contact Disability Support Services on the first floor of Allen Center (x5841 / [adarice@rice.edu](mailto:adarice@rice.edu)).

### **Others**

Bring your laptop or tablet to class as it is easier to draw issue maps on those. If this is not possible, bring your latest progress on a USB key and arrange with a classmate to be able to project from their computer.

Consider acquiring a mapping software to develop issue maps. A review of common packages is available [here](#).

This syllabus reflects as closely as possible the course as it unfolds over each session. However deliverables might change. Therefore don't trust it blindly for due dates and lecture plans. Instead, ensure that you comply with assignments discussed in class. If you miss a class, it is your responsibility to check on assignments due and hand them in time.

You are expected to come to class and participate actively. If you can't make it to a session, please inform me ahead of time. If you miss a session, ensure that you catch up on the material covered—and the assignments—on time.

The class models typical interactions in the workplace. Therefore please display a professional attitude; in particular be proactive and responsive.

### **Office hours**

Thursdays 1 to 2pm in Allen Center 323G or by appointment (email me).

## Bibliography

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- van Andel, P. (1994). "Anatomy of the unsought finding. serendipity: Orgin, history, domains, traditions, appearances, patterns and programmability." The British Journal for the Philosophy of Science 45(2): 631-648.

Zelazny, G. (1996). Say it with charts, McGraw-Hill.

Zelazny, G. (2004). Say it with Presentations, Tata McGraw-Hill Education.

Add Fisk (Fisk 1972) as a reading requirement around week 6 or 7.

Add Austhink tutorial (Austhink 2006)

Other candidates for required reading: (Tversky and Kahneman 1981)

Consider giving them the questionnaire from Bazerman & Moore to evaluate overconfidence